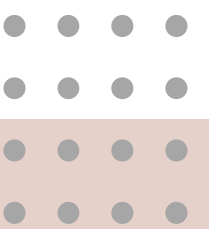


# NEWSTRACK



Vol. 3 Issue 1 | Jan 2023

Click on the title to read more

## No need to visit your bank branch to update KYC: RBI



Source: Times of India

The RBI has said that customers do not need to visit their bank's branch to update 'know your customer' (KYC) details if they have already submitted valid documents and not changed their address. Instead, customers can submit a self-declaration through email, phone, ATM, netbanking, or a letter. The banking regulator has made these changes to make it convenient for customers to update KYC details, in order to comply with the Prevention of Money Laundering Act (PMLA), 2002.

## SC issues detailed norms for adjudicating motor accident claim cases



Source: Asia Insurance Post

The Court has noted the concern regarding the delay in disposal of the claims cases under the Motor Vehicles Act, in the trial court or at the appellate stage.

For effective implementation of the M.V. Amendment Act and the Rules framed thereunder, the specified trained police personnel are required to be deputed to deal with the motor accident claim cases

## Cyber crimes up nearly 50% in Mumbai in 2022 over past year



Source: The Times of India

Business is looking up for cyber criminals, as daily life transitions into the online space. The number of cyber crimes registered by Mumbai police in 2022 (till November) has moved northward - it stood at 4,286 as against 2,883 such offences in 2021. That's a rise of 49%.

According to the latest report, cases like cheating that include frauds relating to custom/gift, purchases, job, insurance/ Provident Fund, admission, fake websites, investments, matrimonial matters, crypto currency, loan rose to 1,961 in 2022 as against 1,154 in 2021.

## Insurers keen on more tie-ups with MFIs for rural penetration

[READ MORE](#)

## Are life insurance premiums headed for an increase? Experts weigh in



Source: Mint Genie

Customers should go for a high claim settlement ratio and solvency ratio. Lastly, you also need to customise your coverage by opting for suitable riders.

## Life insurers ready to diversify; await Budget for a health cover



Source: Indian Express

Allowing composite licenses is going to be a positive step for the industry in case it is implemented, he said at the annual C D Deshmukh Memorial Seminar organised by National Insurance Academy.

## Insurance Company liable to pay reinstatement value of insured property if it is unable to repair it: Supreme Court



Source: Bar and Bench

The Supreme Court on Friday observed that the insurance company would be liable to pay the reinstatement value of the insured property if it is unable to reinstate or replace the damage or destroyed property



Click on the title to read more

## KYC mandatory for buying new health, auto, travel insurance from January 1, 2023



Source: Economic Times

Providing Know Your Customer (KYC) documents will be mandatory for buying new health, motor, travel, and home insurance policies from January 1, 2023. The Insurance Regulatory and Development Authority of India (IRDAI) has made KYC norms mandatory for the purchase of all new insurance policies, irrespective of their premiums, starting January 1, 2023. This rule will apply to all types of insurance — life, general and health insurance.

## Govt notifies six insurance regulations of IRDAI



Source: Indian Express

The government has notified six significant decisions of the insurance regulator IRDAI, which were decided by its board on November 25.

Effectively, the insurers can implement these six rules immediately after they have been notified by the government.

The speed of the notifications shows the government's priority on the issue of penetration in the insurance sector. It is expected that the government will deal with the proposed amendments in the two insurance acts-Insurance Act,1938 and IRDA Act, 1999 for overhauling the insurance sector, which were put up for the public comments early this week, in a similar way, insurance experts said.

## 2023 promises to be a transformative year for insurance sector



Source: Zee Biz

The year 2023, like its predecessor, is going to be action packed and transformative for the Indian insurance sector given the far reaching legal and regulatory changes proposed/made, said top industry officials.

They also said the macroeconomic factors may have an impact on the purchase of life insurance covers in the short run.

The amendments proposed to the Insurance Act 1938 and the Insurance Regulatory and Development Authority Act 1999 proposed by the Indian government alters the basic architecture on which the industry grew over the past 20 plus years.

## Budget 2023: Section 80C limit change to tax-free pension/annuity – what insurers are expecting

[READ MORE](#)

## Centre planning rate changes in new income tax structure, reports say



Source: Economic Times

Ahead of the Union Budget 2023 due on February 1, the Central government is considering lowering rates under its voluntary income tax framework and could introduce revised slabs, reported news agency Reuters on Tuesday.

## India's insurance regulator to treat green bond purchases as infra investments



Source: Market Screener

The regulator, in a circular dated Jan. 13, said the move was made with the objective of "de-concentration and diversification" of insurers' infrastructure portfolios as well as "from the perspective of participation in environmental, social and governance (ESG) initiatives."

## Is year 2022 a pre-cursor to long-term insurance industry growth?



Source: Economic Times

Insurance is certainly becoming the sunrise sector of the Indian economy. As insurers look to expand their presence and scale up, it will become among the top industries providing employment opportunities to Indians.

# Top Up and Super Top Up Health Insurance: Know the key differences

One of the most important aspects of financial planning is having your risks covered. There are primarily two types of risks when it comes to an individual.

- Risk of death
- Risk of hospitalization

First part can be covered with the help of a [term life insurance](#) policy. Term insurance is a product that pays off a certain amount to the nominee of a deceased person. We have already discussed everything about term insurance in our series of articles on this topic.

Risk of hospitalization can be covered with the help of health insurance. We have discussed the importance of buying a comprehensive health insurance policy in our earlier post.

Like every risk management product, health insurance is also treated as a cost & often ignored until we actually face the cost of hospitalization. Also in case of salaried individuals having a corporate health cover, the personal health insurance is overlooked.

One more reason that we often get to hear is that the cost of [health insurance](#) policy is high. There are ways to boost your coverage at a lower cost.

In this article, we are going to talk about two lesser known insurance policies that can help you boost your cover at a reasonable price.

[Top-ups](#) and Super top-ups work as a booster to your base health insurance plan that can help you get a higher sum insured at a reasonable cost. This booster comes with a 'deductible' - which is the amount after which these plans start paying. Usually, the deductible is your base-plan amount, so, as soon as the base-plan is exhausted, (or the deductible is crossed) the booster is activated. You can buy the top-up or super top up either from your existing health insurance company or any other company also.

An interesting thing to note here is that there is no compulsion on having a base plan in the first place, you can also treat the insurance provided by your employer as the base plan and buy a top up or super top up above that base plan.

Example: If your employer has provided a health cover of Rs. 5 Lakhs, then you can buy a top up or super top up by taking this Rs. 5 lakhs as a deductible. This simply means that in case if a claim is triggered, then first you will have to exhaust Rs. 5 lakhs from the employer & then the top-up gets activated.

Now, since there are two concepts here viz. top up & super top up, let's decode each of this individually to understand the features and differences.

A top-up's deductible is calculated based on every single hospitalization. It gets activated and starts paying only if the expenditure on a single hospitalization bill crosses the deductible limit. let's understand this with help of an example: Mr. A has a base policy of Rs. 10 lakhs & takes a top-up of Rs. 40 lakhs with a deductible of Rs. 10 lakhs.

Following are the scenarios:

**Hospitalization 1:** Hospitalization bill is Rs. 6 lakhs

In this case, the base policy will settle the claim & top up will not be triggered.



**Hospitalization 2:** In the same year, another hospitalization bill is Rs. 6 lakhs

In this case, the base policy will pay Rs. 4 lakhs & Mr. A has to pay Rs. 2 lakhs from his pocket (since the single bill hasn't crossed the base limit of Rs. 10 lakhs)

**Hospitalization 3:** In the same year, another hospitalization bill is Rs. 12 lakhs

In this case, the base is already exhausted. Hence the first Rs. 10 lakhs will have to be paid by Mr. A & then the top-up is activated & top-up pays Rs. 2 lakhs. (Since the single bill has crossed the base limit of Rs. 10 lakhs)

Next option is buying a super top up, Super top-up's deductible is calculated based on the sum of all hospitalization expenses incurred during the entire year. Once the sum of costs paid across admissions crosses the deductible, the super top up gets activated.

In continuation with the above example, let's assume Mr. A bought a super top-up of Rs. 40 lakhs instead of a top-up.

Following are the scenarios:

**Hospitalization 1:** Hospitalization bill is Rs. 6 lakhs

In this case, the base policy will settle the claim & super top up will not be triggered.

**Hospitalization 2:** In the same year, another hospitalization bill is Rs. 6 lakhs

In this case, the base policy will pay Rs. 4 lakhs & super top up will pay Rs. 2 lakhs. Since the sum of all the hospitalization bills incurred during the year has crossed.

**Hospitalization 3:** In the same year, another hospitalization bill is Rs. 12 lakhs

In this case, the super top up will pay the entire claim of Rs. 12 lakhs.

It should be pretty clear by now that a [super top-up](#) is a much superior product that can take off multiple small bills also if the hospitalization occurs multiple times in a single year. Super top up costs a bit higher but they cover all the bills once the base plan is exhausted.

One thing to note is that when you have hospitalizations with large bills in each of them, both super top up and top up work in the same way. The major difference comes in when you have several, smaller bills - where super top ups are superior.

It is suggested to consult an insurance advisor in order to understand which one suits your needs in a better manner before proceeding to buy them.

Source: Mint Genie



# OUR GLOBAL REACH



Nepal | Bhutan | Uganda | Kenya | Tanzania |  
Maldives | Bangladesh | St Nevis & Kitts | UAE |  
Zambia | Ethiopia | Ghana | Togo | Ivory Coast |  
Senegal | Nigeria | United Kingdom | Belarus |  
Egypt | Russia

## KEY CONTACTS

### Director & Principal Officer:

**Girish Malik**

Email: [girish.m@xperitusinsure.com](mailto:girish.m@xperitusinsure.com)

### Direct Insurance:

**Juzer F. Jawadwala**

(Director)

Email: [juzer.j@xperitusinsure.com](mailto:juzer.j@xperitusinsure.com)

### Reinsurance:

**Amol Shah**

(Head: Gift City)

Email: [amol.s@xperitusinsure.com](mailto:amol.s@xperitusinsure.com)

### Claims:

**Priti Salvi**

(Assistant Vice President)

Email: [priti.s@xperitusinsure.com](mailto:priti.s@xperitusinsure.com)



## LET'S GET CONNECTED

### Registered / Head Office:

601, A Wing, Parekh Mahal,  
Veer Nariman Road, Mumbai 400 020

### Contact:

[info@xperitusinsure.com](mailto:info@xperitusinsure.com)  
Tel: +91 2261899200

### Our Branches

#### Mumbai

1417, Dalamal Towers, Free Press Marg, 211,  
Nariman Point, Mumbai 400 021

#### Gujarat

427, Hiranandani Signature, GIFT SEZ, GIFT City,  
Gandhinagar, Gujarat 382 355

#### New Delhi

520, 5th Floor, Ansal Tower, Nehru Palace  
New Delhi 110 019

#### Jaipur

Ground Floor, Plot No. 4 GHA – 21, Housing  
Board, Shastri Nagar, Jaipur – 302 016, Rajasthan